

# OneStream Launches Solution Exchange to Accelerate Delivery of New Business Solutions to Customers

*New program enhances platform development experience with the addition of partner-built and community shared solutions*

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BIRMINGHAM, Mich.--(BUSINESS WIRE)--OneStream Software, a leader in corporate performance management (CPM) solutions for the world's leading enterprises, today announces the launch of the OneStream Solution Exchange. The Solution Exchange builds on the success of the OneStream MarketPlace and the inaugural OneStream Wave Developer conference to further enhance the OneStream platform development experience with the addition of partner-built and community shared solutions.

“The Solution Exchange will also enable OneStream to offer more tailored options for customers to expand the platform in new functional and industry-specific areas while leveraging OneStream’s core platform enablers such as data management, built-in financial intelligence, analytic services and AutoAI.”

The Solution Exchange will accelerate the development and delivery of new solutions to OneStream customers to help extend the value of their investments in the platform. The Solution Exchange consists of three solution portals: MarketPlace, PartnerPlace and OpenPlace.

**MarketPlace solutions** will continue to be developed, maintained and supported by OneStream, and we will continue to deliver new solutions such as Sensible ML for demand planning to address business challenges identified by customers.

**PartnerPlace** will provide value-added solutions developed, maintained and supported by our partner community. These solutions will be more readily available to OneStream customers through the Solution Exchange and will be priced and licensed for download by customers and supported by the respective partners. The initial launch of the PartnerPlace will include the below partners and solutions:

- **AMCO: Lease Accounting**
- **Black Diamond Advisory: OneStream Utility Bundle**
- **Finit: DrillIt, AllocatIt, and ToolKit**
- **Spaulding Ridge: Dynamic Cash Flow**
- **Strategic IQ: Automotive Planning Factory**

**OpenPlace solutions** are community-shared solutions and capabilities that may be provided by all members of the OneStream ecosystem. These solutions may be supplemented by a moderated forum on OneStream’s OneCommunity user site. These community shared OneStream platform

solutions and capabilities may include OneStream customer, partner, and employee-developed utilities and blueprints.

Initial OpenPlace solutions include the following:

- **OneStream CPM Blueprint** - provides a best practices framework that helps accelerate speed to value for implementations by incorporating leading design patterns to address common requirements derived from hundreds of customer deployments.
- **OneStream ESG Blueprint** - provides organizations with pre-defined calculations for Scope 1 and Scope 2 greenhouse gas emissions and configuration of ESG-specific reporting and planning capabilities through the OneStream platform.

“By enhancing the developer experience for the OneStream community, the Solution Exchange will accelerate the development and delivery of new tools and solutions that help customers extend the value of the OneStream platform,” said Tom Shea, CEO at OneStream. “The Solution Exchange will also enable OneStream to offer more tailored options for customers to expand the platform in new functional and industry-specific areas while leveraging OneStream’s core platform enablers such as data management, built-in financial intelligence, analytic services and AutoAI.”

Feedback from customers, partners and industry experts highlight the benefits of the OneStream Solution Exchange in providing tailored, enhanced solutions to extend the value of the OneStream platform.

“Cimpress has extended the value of our OneStream investment through several of the solutions available for download via the OneStream MarketPlace,” said Michelle Greenberg, Director, Corporate Systems and Process at Cimpress. “The Solution Exchange will provide us access to a broader array of tools and solutions from OneStream partners, and other customers, that we may not have been aware of before and which can further add value to our investment.”

“OneStream’s approach to providing downloadable solutions that extend the capabilities of their platform via the MarketPlace is truly unique in that the solutions are easily configurable and ready to be deployed,” said Craig Schiff, CEO and President at BPM Partners. “Expanding this initiative to partners via the Solution Exchange should accelerate the development and delivery of new solutions on the OneStream platform that can address a broader range of customer business challenges.”

The Solution Exchange will be highlighted this week during OneStream’s Splash Global User Conference & Partner Summit in Washington, DC. To learn more, visit <https://onestream.com/solution-exchange/>.

## About OneStream Software

OneStream provides an intelligent finance platform built to enable confident decision-making and maximize business impact. OneStream unleashes organizational value by unifying data management, financial close and consolidation, planning, reporting, analytics and machine learning. We empower Finance and Operations teams with AI-enabled insights to make faster and more intelligent decisions every single day. All in a single, modern CPM platform designed to continually evolve and scale with your organization.

OneStream is an independent software company backed by private equity investors KKR, D1 Capital Partners, and IGSB. With over 1200 customers, 230 implementation partners and nearly 1300 employees our primary mission is to deliver 100% customer success. To learn more visit [www.onestream.com](http://www.onestream.com).

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