

For Immediate Release

Contact:

John Colbert

BPM Partners

(203) 359-5639

jcolbert@bpmpartners.com

Roberta Carlton

SparkSource, Inc.

(781) 274-60601 x 210

rcarlton@sparksource.com

SCHIFF: “EXECUTIVES CONTINUE TO QUESTION THE INTEGRITY OF FINANCIAL DATA”

—CEO of BPM Partners to Provide DCI Performance Management Conference Attendees Preliminary Industry Survey Results, Including Need for Improved Data Accuracy—

Stamford, CT—November 3, 2003—Craig Schiff, president and CEO of BPM Partners, the leading independent authority on business performance management (BPM) solutions, will discuss the risks and benefits of BPM implementations at the DCI Performance Management Conference to be held December 2-4, 2003 at the Boston Park Plaza hotel in Boston.

In addition, Schiff, an industry veteran and pioneer in the BPM industry, will provide a glimpse at the results from the BPM Partners annual survey. For those interested in participating in the survey and receiving summary results, the 2003 Performance Management Research Study can still be accessed at <http://www.bpmpartners.com/pages/873299/index.htm>.

“Preliminary results from our 2003 survey show that almost 40 percent of respondents are questioning the accuracy and integrity of the financial data available to them from their existing systems,” said Schiff. “BPM initiatives are often being driven by the demand for greater accuracy, accountability and transparency of financial reporting.”

“IT and business executives are actively seeking an unbiased source of education, insight and expertise in order to ensure the success of their business performance management initiatives,” said Michael Griffin, CEO of DCI. “DCI chose Craig Schiff from BPM Partners as our conference chair because of his company’s unique business model and his personal depth of knowledge in the marketplace. As our conference chairman, Schiff will provide our attendees with a rich experience, one free from hype and bias, and focused on adding real, practical value to attendees considering BPM implementations in the future.”

The DCI Performance Management Conference is the only event that focuses exclusively on objective and practical approaches to managing business performance. Produced by DCI in association with BPM Partners, Inc., the conference provides attendees with specific lessons and practical knowledge and methods executives need to understand and compare the available technologies and select the solution providers most closely aligned with their needs. The conference also brings together the leading practitioners, thinkers, and users in the field. More information is available at www.dci.com/brochure/perfbos.

BPM is a combination of business processes, select measures (metrics, key performance indicators) and systems that enable an organization to understand, act on and influence its business performance. Budgeting, planning, consolidation, scorecards, dashboards, business intelligence (BI) and analytic applications all fall under the BPM umbrella. In addition, regulatory issues such as Sarbanes-Oxley compliance are often business drivers for today's BPM applications.

BPM Partners' vendor-neutral consultants help companies with their BPM solutions from start to finish. They cover the project lifecycle from needs analysis and vendor selection through implementation and rollout. By analyzing and then matching the client's requirements with the appropriate vendor, BPM Partners helps companies narrow the selection of vendors from a lengthy industry list that includes Applix (Nasdaq: APLX), Cartesis, Cognos (Nasdaq: COGN), Computer Associates (NYSE: CA), Comshare (TSE:GAC), FRx Software, Hyperion (Nasdaq: HYSL), Longview Solutions, OutlookSoft, PeopleSoft (Nasdaq: PSFT), SAP (NYSE: SAP), SAS, SRC Software and others.

About BPM Partners

BPM Partners is the leading independent authority on business performance management (BPM) solutions. BPM Partners consultants help companies understand the value of business performance management, provide insight on how to collect and analyze the right information to address specific business goals and lead clients through vendor selection, evaluation and implementation of departmental or enterprise-wide BPM systems. For further details, go to www.bmpartners.com.

###