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**BPM PARTNERS ACCELERATES GROWTH AS DEMAND INCREASES FOR  
VENDOR INDEPENDENT GUIDANCE**

-- Expert Services Firm Demonstrates Momentum with Business Performance  
Management (BPM) Projects Across the Globe --

**STAMFORD, CT — May 17, 2005** — BPM Partners, the leading independent authority on business performance management (BPM) solutions today announced the addition of several new clients.

“We have experienced a notable up tick in activity over the last three months as organizations continue to embrace the benefits BPM can provide,” said Craig Schiff, president and chief executive officer of BPM Partners. “Our clients find value in our ability to help them become better educated on the real benefits of BPM, establish clear business requirements and shorten the decision cycle to make an informed BPM vendor selection.”

BPM Partners has recently secured relationships with a number of companies, some of which are listed below:

- Alfa Insurance (Insurance)
- AMES (Australian Statutory Authority)
- Carlisle Leasing (Refrigerated Container Leasing)
- Cephalon (Pharmaceuticals)
- Drivers Jonas (UK Property Consultants)
- Griffith Labs (Food Products)
- Morgan Stanley UK (Financial Services)
- PHCS or Private Healthcare Systems (Health Care)
- Shure (Electronics)

“These companies engaged BPM Partners to add an expert to their team, to help them drive important business initiatives with a proven methodology,” said Tim Wall, BPM Partners’ vice president, services. “Our clients’ success is measured in their ability to shorten their time to benefit, pick the right technology solution that matches their business requirements, and keep their project on scope and within budget.”

BPM Partners continues to extend its Business Performance Management Implementation Alliance (BPMIA), a global network of performance management implementation experts. The BPMIA is based on the collective expertise of its membership and the vendor selection tools, methodology and organizational skills provided by BPM Partners. All members of the BPMIA have extensive experience deploying successful BPM solutions and are incorporating additional tools available from others in the network. The organization offers one-stop shopping for BPM starting with needs analysis and requirements definition through successful implementation of the selected solution. The Business Performance Management Implementation Alliance can be contacted at [www.bmpartners.com/bpmia.shtml](http://www.bmpartners.com/bpmia.shtml).

BPM is a combination of business processes, select measures (metrics, key performance indicators) and systems that enable an organization to understand, act on and influence its business performance. Budgeting, planning, consolidation, scorecards, dashboards, business intelligence (BI) and analytic applications all fall under the BPM umbrella. In addition, regulatory issues such as Sarbanes-Oxley, Basel II, and IFRS compliance are often business drivers for today's BPM applications.

#### **About BPM Partners**

BPM Partners is the leading independent authority on business performance management (BPM) solutions and a founding member of the BPM Standards Group. BPM Partners' vendor-neutral consultants guide clients through their BPM initiatives from start to finish, helping companies attain the maximum value from their business performance management initiatives. This is done through hands-on services that provide insight on how to collect and analyze the right information to address specific business goals. BPM Partners leads clients through vendor selection, evaluation and implementation of departmental or enterprise-wide BPM systems.

By analyzing and then matching the client's requirements with the appropriate vendor, BPM Partners helps companies narrow the selection of vendors from a lengthy industry list that includes Applix (Nasdaq: APLX), Cartesis, Cognos (Nasdaq: COGN), Geac (Nasdaq: GEAC; TSE:GAC), FRx Software, Hyperion (Nasdaq: HYSL), Longview Solutions, Oracle (Nasdaq: ORCL), OutlookSoft, SAP (NYSE: SAP), SAS, SRC Software and others. For further details, go to [www.bmpartners.com](http://www.bmpartners.com).

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