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Performance Management Vendors Achieve Record Levels of Customer Satisfaction

- *New Vendor Landscape Matrix Also Reveals More Choices Available for BPM Customers* -

Stamford, CT—October 29, 2013— [BPM Partners](#) just released the 2013 edition of its Performance Management Vendor Landscape Matrix (VLM) which includes several Business Performance Management vendors who received exceptionally high satisfaction ratings from their customers. In fact, for the first time in the 10 year history of the end user survey, one achieved a perfect score. Category leaders included:

- Axiom EPM
- Adaptive Planning
- Tagetik
- IBM Cognos

The VLM includes an overall rating for each vendor based on end user input and detailed ratings across 12 attributes including product quality, performance, price/value, functionality, and support. The report is available now at http://www.bpmpartners.com/bpmcentral_thebpmreport.shtml

The VLM grid places vendors based on the scope of their offerings and progress/traction in the marketplace. Reflecting the continued momentum in this market segment, several vendors advanced along one or both axes in the grid and a handful of vendors were added for the first time. Some of these vendors include:

- Centage - has broadened their offering to address more aspects of performance management and added powerful analytics
- OneStream - is new to the market and targets enterprise customers with a unified performance solution that adds data quality to the mix
- Vena Solutions - leverages Excel by connecting it to a robust system and process manager

In addition to the grid and satisfaction ratings, each vendor profile includes BPM Partners' evaluation of their ability to deliver on 10 key capabilities. This year, the list include previous features - budgeting/forecasting, reporting, financial consolidation, performance dashboards, etc.—and adds ratings for cloud, mobile, and advanced data visualization and analytics. Seventeen vendors are evaluated in depth. In addition to those already mentioned above, these vendors include: Host Analytics, SAP Business Objects, Oracle Hyperion, Longview, Prophix, Infor, XLerant, Anaplan, Tidemark, and Acorn Systems.

"We believe the VLM is an invaluable tool for anyone looking to purchase, upgrade, or replace a performance management system. It can save significant time and money by helping organizations focus their detailed evaluations on only those vendors most likely to meet their needs. Perhaps its greatest value is to introduce organizations to vendors they may not have been considering, but turn out to be the best fit," said Craig Schiff, President and CEO of BPM Partners.

The Vendor Landscape Matrix is available now at:
(http://www.bmpartners.com/bpmcentral_thebpmreport.shtml) Find out which vendor received perfect marks from their end users.

About BPM Partners

BPM Partners is the leading independent authority on business performance management (BPM) and business intelligence solutions. The company helps organizations address their budgeting, planning, financial reporting, regulatory compliance, profitability optimization, key performance indicator (KPI) development, and operational performance challenges with vendor-neutral experts who can guide companies through their BPM initiatives from start to finish while both reducing risk and minimizing costs. For further details, go to <http://www.bmpartners.com>. Follow BPM Partners on Twitter [@BPMTeam](#).

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