



BPM PARTNERS EXPANDS REACH WITH NEW ASIAN OFFICES IN SINGAPORE AND SHANGHAI

Stamford, CT, USA and Singapore - October 26, 2005 - BPM Partners, the leading independent authority on business performance management (BPM) solutions, today announced that it has extended its global reach through the addition of offices in Singapore and Shanghai. BPM Partners currently supports customers in Australia and the United Kingdom with local offices.

The BPM Partners Asia-Pacific team is comprised of professionals with broad experience planning and implementing BPM projects. BPM Partners Asia-Pacific is lead by Karl Mouantri, one of the foremost authorities in Business Performance Management in Asia, and Andrew Kaye, a 17-year veteran of the Asia IT industry.

“The market for business performance management is expanding rapidly in Asia-Pacific and building off the success of our Australian/New Zealand presence, we felt it was time to expand our offerings in the region,” said Craig Schiff, president and CEO, BPM Partners. “Karl and his team of BPM experts have the experience necessary to help organizations fully realize the benefits of their BPM initiatives, while avoiding the many pitfalls along the way.”

BPM is defined as a set of management and analytic processes, utilizing technology to support financial and operational performance. Budgeting, planning, consolidation, scorecards, dashboards, and analytic applications all fall under the BPM umbrella. BPM Partners Asia-Pacific will support local and multinational organizations with BPM Partners' unique methodology for requirements collection, needs analysis and vendor selection in addition to training, engagement management and implementation services. The company also assists organizations considering a BPM initiative through access to unbiased information including industry research, newsletters, white papers, and the BPM Pulse™ Survey.

“Given the pace of economic growth in Asia-Pacific, combined with the competitive pressures and level of investment in the region, we are seeing accelerated demand for BPM services; particularly best practices in the disciplines of budgeting, planning, forecasting and analytics,” says Mouantri, Managing Director, BPM Partners Asia-Pacific. “Corporations desire improved management of their resources and investments. Mistakes can be costly and may result in hindering performance in key growth markets.”

Karl Mouantri's career in the BPM and Business Intelligence industry spans more than 16 years; the past 12 years based in Japan and Singapore. Prior to establishing BPM Partners' Asia-Pacific operations, Mouantri was Vice President and General Manager, Asia-Pacific for Hyperion Solutions. He received an MBA from Schiller International University in Paris. Karl is fluent in English, French, German, Italian and Swedish in addition to a basic understanding of Japanese.

Andrew Kaye has extensive expertise deploying BPM solutions in Asia. Based in Shanghai, his experience aiding organizations in China, combined with his Mandarin and Cantonese fluency, is invaluable for this burgeoning market. In addition to studies in Fudan University and Nanjing University, Andrew received an MBA from Georgetown University's McDonough School of Business.

About BPM Partners

BPM Partners is the leading independent authority on business performance management (BPM) solutions and a founding member of the BPM Standards Group. BPM Partners' vendor-neutral consultants guide clients through their BPM initiatives from start to finish, helping companies attain the maximum value from their business performance management initiatives. This is done through hands-on services that provide insight on how to collect and analyze the right information to address specific business goals. BPM Partners leads clients through vendor selection, evaluation and implementation of departmental or enterprise-wide BPM systems.

By analyzing and then matching the client's requirements with the appropriate vendor, BPM Partners helps companies narrow the selection of vendors from a lengthy industry list that includes Applix (Nasdaq: APLX), Business Objects (Nasdaq: BOBJ), Cartesis, Cognos (Nasdaq: COGN), Geac (Nasdaq: GEAC; TSE: GAC), FRx Software (a Microsoft Company), Hyperion Solutions (Nasdaq: HYSL), Longview Solutions, Oracle (Nasdaq: ORCL), OutlookSoft, SAP (NYSE: SAP), SAS Institute, Systems Union (LSE: SUG.L), and others. For further details, go to www.bpmpartners.com.

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