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**BPM PARTNERS IS THE LEADING CHOICE FOR DRIVING PERFORMANCE
MANAGEMENT SUCCESS**

-- Momentum in Business Performance Management (BPM) Spurs Growth --

STAMFORD, CT — September 13, 2004 — BPM Partners, the leading independent authority on business performance management (BPM) solutions, today announced the addition of several new clients.

“The high level of interest we’ve seen in BPM supports our impression of a market whose growth is accelerating,” said Craig Schiff, president and chief executive officer of BPM Partners. “Companies pursuing BPM also seem to understand the inherent risk and complexities of performance management initiatives, and the value of an expert resource such as BPM Partners.”

BPM Partners has recently secured relationships with companies in a variety of industries. These customers include:

- A leading insurance company (financial services)
- Carreker (technology)
- CF Jordan (construction)
- Cushman and Wakefield (real estate)
- Focus on the Family (not-for-profit)
- Latham & Watkins (legal)
- Paychex (payroll and HR services)
- Tarong Energy (public utility)
- Universal Orlando (entertainment)

“These companies engaged BPM Partners to help with requirements definition, vendor selection and/or project management,” said Barbara Barker, BPM Partners vice president, services. “Our role is to join our clients’ internal teams as a BPM expert, providing tools, methodologies and best practice guidance for their projects. This allows our clients to complete their overall BPM initiative on schedule, confident that they have implemented the optimal performance management processes, measures and technologies.”

In addition to the new clients, BPM Partners has also been involved in the creation of the BPM Standards Group (www.bpmstandardsgroup.org), opened offices in the United Kingdom and Australia, and rolled out the Business Performance Management Implementation Alliance (BPMIA), a global network of performance management implementation experts. The BPMIA is based on the collective expertise of its membership and the vendor selection tools, methodology and organizational skills provided by BPM Partners. All members of the BPMIA have extensive experience deploying successful BPM solutions and are incorporating additional tools available from others in the network. The organization offers one-stop shopping for BPM starting with needs analysis and requirements definition through successful implementation of the selected solution. The Business Performance Management Implementation Alliance can be contacted at www.bmpartners.com/bpmia.shtml.

BPM is a combination of business processes, select measures (metrics, key performance indicators) and systems that enable an organization to understand, act on and influence its business performance. Budgeting, planning, consolidation, scorecards, dashboards, business intelligence (BI) and analytic applications all fall under the BPM umbrella. In addition, regulatory issues such as Sarbanes-Oxley, Basel II, and IFRS compliance are often business drivers for today's BPM applications.

About BPM Partners

BPM Partners is the leading independent authority on business performance management (BPM) solutions and a founding member of the BPM Standards Group. BPM Partners' vendor-neutral consultants guide companies through their BPM initiatives from start to finish, helping companies attain the maximum value from their business performance management initiatives. This is done through hands-on services that provide insight on how to collect and analyze the right information to address specific business goals. BPM Partners leads clients through vendor selection, evaluation and implementation of departmental or enterprise-wide BPM systems.

By analyzing and then matching the client's requirements with the appropriate vendor, BPM Partners helps companies narrow the selection of vendors from a lengthy industry list that includes Applix (Nasdaq: APLX), Cartesis, Cognos (Nasdaq: COGN), Geac (Nasdaq: GEAC; TSE:GAC), FRx Software, Hyperion (Nasdaq: HYSL), Longview Solutions, Oracle (Nasdaq: ORCL), OutlookSoft, PeopleSoft (Nasdaq: PSFT), SAP (NYSE: SAP), SAS, Satori Group, SRC Software and others. For further details, go to www.bmpartners.com.

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